

FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2022



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# MANAGEMENT RESPONSIBILITY FOR FINANCIAL REPORTING DECEMBER 31, 2022

The accompanying financial statements and all other information contained in this annual report are the responsibility of the management of Edge Mutual Insurance Company. The financial statements have been prepared by management in accordance with International Financial Reporting Standards including the accounting requirements of the Financial Services Regulatory Authority of Ontario and have been approved by the Board of Directors.

Preparation of financial information is an integral part of management's broader responsibilities for the ongoing operations of Edge Mutual Insurance Company, which includes adherence by all employees to the company's Code of Conduct. Management maintains a system of internal accounting controls to provide reasonable assurance that transactions are accurately recorded on a timely basis, are properly approved and result in reliable financial information. Such information also includes data based on management's best estimates and judgements.

The annual financial statements are reviewed and approved by the Audit Committee and the Board of Directors. In addition, the Audit Committee meets periodically with financial officers of Edge Mutual Insurance Company and the external auditors, and reports to the Board of Directors thereon.

The accompanying financial statements have been audited by Graham Mathew Professional Corporation, authorized to practise public accounting by the Chartered Professional Accountants of Ontario, who are engaged by the Board of Directors and whose appointment was ratified at the annual meeting of the policyholders. The auditors have access to the Audit Committee, without management present, to discuss the results of their work. Their report dated January 27, 2023 expresses their unmodified opinion on the Company's 2022 financial statements.

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Carlos Rodrigues, MBA, CPA, CMA, FCIP President/CEO

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Mike Fortuna Treasurer/CFO

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# **INDEPENDENT AUDITORS' REPORT**

# To the Policyholders of Edge Mutual Insurance Company

# Opinion

We have audited the accompanying financial statements of **Edge Mutual Insurance Company** (the Company), which comprise the statement of financial position as at December 31, 2022, and the statements of comprehensive income, policyholders' equity and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2022, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

# **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

# Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

# **INDEPENDENT AUDITORS' REPORT (CONTINUED)**

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Grafan Mathew Surfessional Confortion

Cambridge, Ontario January 27, 2023

Chartered Professional Accountants, authorized to practise public accounting by the Chartered Professional Accountants of Ontario



# FINANCIAL POSITION **DECEMBER 31, 2022**

	2022 \$	2021 \$
ASSETS		
Cash	14,469,702	13,658,996
Investments (notes 3 and 4)	41,498,188	40,071,428
Due from policyholders	12,931,304	11,215,685
Due from Facility Association	174,809	181,686
Investment income accrued (note 3)	174,250	95,006
Due from reinsurer (note 6)	5,817	156,321
Reinsurer's share of provision for		
unpaid claims (note 6)	6,221,662	5,265,138
Income taxes recoverable	1,293,002	
Deferred policy acquisition expenses (note 6)	4,378,061	3,770,205
Deferred income taxes	110,000	61,000
Property, plant and equipment and intangible assets (note 5)	3,161,922	3,450,031
	84,418,717	77,925,496
LIABILITIES		
Provision for unpaid claims (note 6)	25,322,792	22,376,172
Unearned premiums (note 6)	23,692,392	20,615,734
Accounts payable and accrued liabilities	2,054,165	2,354,726
Income taxes payable	) )	132,078
	51,069,349	45,478,710
POLICYHOLDERS' EQUIT	ſΥ	
Policyholders' equity (page 5)	33,349,368	32,446,786
	84,418,717	77,925,496

# **APPROVED BY THE BOARD:**

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Al Hiddema, Chair

Richard Wright, First Vice-Chair



# STATEMENT OF COMPREHENSIVE INCOME YEAR ENDED DECEMBER 31, 2022

	2022 \$	2021 \$
Gross premiums written	45,784,327	40,208,306
Deduct		
Reinsurance premiums	5,970,174	5,759,035
Increase in reserve for unearned premiums	3,076,658	2,497,163
	9,046,832	8,256,198
Net premiums earned	36,737,495	31,952,108
Service charge revenue	523,437	467,562
Net underwriting revenue	37,260,932	32,419,670
Direct losses incurred		
Gross claims and adjusting expenses (note 8)	23,939,066	16,370,940
Reinsurer's share of claims and adjusting expenses	( 3,224,134)	102,466
	20,714,932	16,473,406
Expenses		
Fees, commissions and other acquisition expenses	9,229,047	8,333,410
Other operating and administrative expenses (note 9)	5,124,790	4,619,864
	14,353,837	12,953,274
Underwriting income	2,192,163	2,992,990
Investment income (loss) (note 10)	( 1,140,894)	3,326,570
Income before income taxes	1,051,269	6,319,560
Income tax expense		
Current (note 7)	( 197,687)	( 1,490,689)
Deferred	49,000	( 62,000)
	( 148,687)	( 1,552,689)
Net income, being total comprehensive income for year	902,582	4,766,871

# STATEMENT OF POLICYHOLDERS' EQUITY YEAR ENDED DECEMBER 31, 2022

Balance at beginning of year	32,446,786	27,679,915
Net income, being total comprehensive income for year	902,582	4,766,871
Balance at end of year	33,349,368	32,446,786



# STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2022

	2022 \$	2021 \$
Cash flows from operating activities:		
Net income, being total comprehensive	002 502	17(( 071
income for year	902,582	4,766,871
Items not involving cash: Amortization of bond discounts	( 1577)	
	( 1,577)	( 6,656)
Depreciation and amortization	390,879	380,789
Deferred income taxes	( 49,000)	62,000
Gain on disposal of investments	( 600,139)	( 383,991)
Unrealized losses (gains) on investments	2,725,854	( 2,190,370)
	3,368,599	2,628,643
Net change in non-cash working capital		
balances relating to operations:		
Amounts receivable	( 1,637,482)	( 1,279,040)
Reinsurer's share of provision for unpaid claims	( 956,524)	1,996,730
Deferred policy acquisition expenses	( 607,856)	( 479,480)
Accounts payable and accrued liabilities	( 300,561)	902,532
Income taxes payable	( 1,425,080)	( 1,226,533)
Provision for unpaid claims	2,946,620	( 899,997)
Unearned premiums	3,076,658	2,497,163
	4,464,374	4,140,018
Cash flows from investment activities:		
Sale of investments	5,897,464	5,295,385
Purchase of investments	( 9,448,362)	· · ·
Net additions to property plant and equipment and	( ),110,302)	(10,550,550)
	( 102 770)	( 505 201)
intangible assets	( 102,770)	( 525,321)
	( 3,653,668)	( 5,760,274)
Net increase (decrease) in cash	810,706	( 1,620,256)
Cash position, beginning of year	13,658,996	15,279,252
Cash position, end of year (note 3)	14,469,702	13,658,996



#### 1. Nature of Operations and Summary of Significant Accounting Policies

(a) Reporting entity

Edge Mutual Insurance Company (the Company) is incorporated under the laws of Ontario and is subject to the Ontario Insurance Act. It is licensed to write property, liability, automobile and farmers' accident insurance in Ontario. The Company's head office is located at 103 Wellington Street South, Drayton, Ontario.

The Company is subject to rate regulation in the automobile business that it writes. Before automobile insurance rates can be changed, a rate filing is prepared as a combined filing for most Ontario Farm Mutuals. The rate filing must include actuarial justification for rate changes in excess of 5%. For rate filings that are 5% or under an actuarial justification is not required under most circumstances. All rate filings are approved or denied by the Financial Services Regulatory Authority of Ontario. Rate regulation may affect the automobile revenues that are earned by the Company. The actual impact of rate regulation would depend on the competitive environment at the time.

These financial statements have been authorized for issue by the Board of Directors on January 27, 2023.

(b) Basis of presentation

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (the IASB).

These financial statements were prepared on a historical cost basis except for those financial assets and financial liabilities that have been measured at fair value.

The Company's functional and presentation currency is the Canadian dollar. The financial statements are presented in Canadian dollars.

The preparation of financial statements in compliance with IFRS requires management to make certain critical accounting estimates. It also requires management to exercise judgement in applying the Company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 2.

(c) Insurance contracts

In accordance with IFRS 4, Insurance Contracts, the Company has continued to apply the accounting policies it applied in accordance with pre-changeover Canadian GAAP.

Balances arising from insurance contracts primarily include unearned premiums, provisions for unpaid claims and adjustment expenses, the reinsurer's share of unpaid claims and adjustment expenses, deferred policy acquisition expenses, and salvage and subrogation recoverable.

(i) Premiums and unearned premiums

Premiums written comprise the premiums on contracts incepting in the financial year. Premiums written are stated gross of commissions payable to brokers and exclusive of taxes levied on premiums. The Company earns premium income evenly over the term of the insurance policy generally using the pro rata method. The portion of the premium related to the unexpired portion of the policy at the end of the fiscal year is reflected in unearned premiums.



# 1. Nature of Operations and Summary of Significant Accounting Policies (Continued)

- (c) Insurance contracts (continued)
  - (ii) Deferred policy acquisition expenses

Acquisition costs are comprised primarily of brokers' commissions. These costs are deferred and amortized over the terms of the related policies to the extent that they are considered to be recoverable from unearned premiums, after considering the related anticipated claims and expenses.

(iii) Provisions for unpaid claims and adjustment expenses

Individual loss estimates are provided on each claim reported. In addition, provisions are made for adjustment expenses, changes in reported claims and for claims incurred but not reported, based on past experience and business in force. The estimates are regularly reviewed and updated, and any resulting adjustments are included in current income.

Claim liabilities are carried on a discounted basis.

(iv) Liability adequacy test

As required, the Company performs a liability adequacy test on its insurance liabilities less deferred policy acquisition expenses to ensure the carrying value is adequate, using current estimates of future cash flows, taking into account the relevant investment return. If that assessment shows that the carrying amount of the liabilities is inadequate, any deficiency is recognized as an expense to the statement of comprehensive income initially by writing off the deferred policy acquisition expense and subsequently by recognizing an additional claims liability for claims provisions.

(v) Reinsurer's share of provisions for unpaid claims and adjustment expenses

The Company enters into reinsurance contracts in the normal course of business in order to limit potential losses arising from certain exposures. Reinsurance premiums are accounted for in the same period as the related premiums for the direct insurance business being reinsured. Reinsurance liabilities, comprised of premiums payable for the purchase of reinsurance contracts, are included in accounts payable and accrued liabilities and are recognized as an expense when due.

Expected reinsurance recoveries on unpaid claims and adjustment expenses are recognized as assets at the same time and using principles consistent with the Company's method for establishing the related liability.

Reinsurance premiums ceded and reinsurance recoveries on losses incurred are recorded as reductions of the respective income and expense accounts. A contingent liability exists with respect to reinsurance ceded which could become a liability of the Company in the event that the reinsurer might be unable to meet its obligation under the reinsurance agreements. The Company ascertained that no loss allowance is necessary at December 31 for expected credit losses on reinsurance receivables.



# 1. Nature of Operations and Summary of Significant Accounting Policies (Continued)

- (c) Insurance contracts (continued)
  - (vi) Salvage and subrogation recoverable

In the normal course of business, the Company obtains the ownership of damaged property, which they resell to various salvage operations. Unsold property is valued at its estimated net realizable value.

Where the Company indemnifies policyholders against a liability claim, it acquires rights to subrogate its claim against other parties. These claims are reflected at amounts expected to be received from the subrogated parties net of related costs.

(vii) Refund from premium

Under the discretion of the Board of Directors, the Company may declare a refund to its policyholders based on the premiums paid in the fiscal period. This refund is recognized as a reduction of revenue in the period for which it is declared. No refund was declared in fiscal 2022 or 2021.

(d) Structured settlements, Fire Mutual Guarantee Fund and financial guarantee contracts

The Company enters into annuity agreements with various life insurance companies to provide for fixed and recurring payments to claimants. Under such arrangements, the Company's liability to its claimants is substantially transferred, although the Company remains exposed to the credit risk that life insurers fail to fulfill their obligations.

The Company is a member of the Fire Mutual Guarantee Fund ("the Fund"). The Fund was established to provide payment of outstanding policyholders' claims if a member company becomes insolvent. As a result, the Company may be required to contribute assets to their proportionate share in meeting this objective.

These exposures represent financial guarantee contracts. The Company accounts for financial guarantee contracts in accordance with IFRS 4, Insurance Contracts.

(e) Financial instruments

The Company measures its financial assets at either fair value through profit or loss (FVTPL) or amortized cost.

A financial asset is measured at amortized cost if it is held within a business model whose objective is to hold assets to collect contractual cash flows, and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. Financial assets measured at amortized cost include certain amounts receivable, guaranteed investment certificates and bonds, and are measured initially at fair value plus directly attributable transaction costs.



#### 1. Nature of Operations and Summary of Significant Accounting Policies (Continued)

(e) Financial instruments (continued)

All other financial assets not meeting the criteria described above to be measured at amortized cost are measured at FVTPL. Financial assets measured at FVTPL are initially measured at fair value with directly attributable transaction costs recognized in profit or loss.

Financial liabilities are initially measured at fair value net of any transaction costs directly attributable to the issuance of the instrument, and are subsequently carried at amortized cost using the effective interest rate method.

(f) Impairment of financial instruments

The Company is required to recognize loss allowances for expected credit losses (ECLs) on financial assets measured at amortized cost.

The credit risk for amounts receivable and investments is determined to be low, therefore the Company measures the loss allowance as the portion of ECLs that result from default events that are possible within the twelve months after the reporting date.

The Company has determined that there are no material twelve-month ECLs on its guaranteed investment certificates or bonds, therefore no loss allowance is recorded for these investments.

(g) Facility Association

As a member of the Facility Association, the Company records its proportionate share of the Association's revenue, expenses, unearned premiums and provision for unpaid claims.

(h) Income taxes

Income tax expense comprises current and deferred tax. Current tax and deferred tax are recognized in net income except to the extent that it relates to a business combination, or items recognized directly in policyholders' equity.

Current income taxes are recognized for the estimated income taxes payable or receivable on taxable income or loss for the current year and any adjustment to income taxes payable in respect of previous years. Current income taxes are determined using tax rates and tax laws that have been enacted or substantively enacted by the year-end date.

Deferred tax assets and liabilities are recognized where the carrying amount of an asset or liability differs from its tax base. The amount is determined using tax rates and tax laws that have been enacted or substantively enacted by the year-end date and are expected to apply when the liabilities / (assets) are settled / (recovered).

(i) Pension plan

The Company participates in a multi-employer defined benefit pension plan, however, sufficient information is not available to use defined benefit accounting. Therefore, the Company accounts for the plan as if it were a defined contribution plan, recognizing contributions as an expense in the year to which they relate.



#### 1. Nature of Operations and Summary of Significant Accounting Policies (Continued)

(j) Standards, amendments and interpretations not yet effective

Certain new standards, amendments and interpretations have been published that are mandatory for the Company's accounting periods beginning on or after January 1, 2023 or later periods that the Company has decided not to adopt early.

Of those new standards, interpretations and amendments that are not yet effective, IFRS 17 Insurance Contracts is expected to have a material impact on the Company's financial statements in the period of initial application.

• IFRS 17 Insurance Contracts supersedes IFRS 4 Insurance Contracts. IFRS 17 establishes the principles for the recognition, measurement, presentation and disclosure of insurance contracts. IFRS 17 requires entities to measure insurance contract liabilities using updated estimates and assumptions that reflect the timing of cash flows and any uncertainty relating to insurance contracts. Additionally, IFRS 17 requires entities to recognize profits as it delivers insurance services. The effective date for IFRS 17 is January 1, 2023.

#### 2. Critical Accounting Estimates and Judgements

The preparation of these financial statements in conformity with IFRS requires management to make certain critical estimates. It also requires management to exercise judgement in applying the Company's accounting policies. The areas involving critical judgements and estimates in applying accounting policies that have the most significant risk of causing material adjustment to the carrying amounts of assets and liabilities recognized in the financial statements within the next financial year include primarily the calculation and determination of unpaid claims and the related reinsurer's share (note 6).

# 3. Financial Instrument Classification

The carrying amount of the Company's financial instruments by classification is as follows:

December 31, 2022	Fair value through profit and loss \$	Amortized cost \$	Total \$
Cash	14,469,702		14,469,702
Investments (note 4)	20,967,668	20,530,520	41,498,188
Amounts receivable		13,111,930	13,111,930
Investment income accrued		174,250	174,250
Amounts payable		( 2,054,165)	( 2,054,165)
	35,437,370	31,762,535	67,199,905



# 3. Financial Instrument Classification (Continued)

December 31, 2021	Fair value through profit and loss \$	Amortized Cost \$	Total \$
Cash	13,658,996		13,658,996
Investments (note 4)	22,866,303	17,205,125	40,071,428
Amounts receivable		11,553,692	11,553,692
Investment income accrued		95,006	95,006
Amounts payable		( 2,354,726)	( 2,354,726)
	36,525,299	26,499,097	63,024,396

# 4. Investment Information

The carrying value of investments as at December 31 is as follows:

	2022 \$	2021 \$
Bonds (at cost)	1,578,518	4,417,936
Guaranteed investment certificates and Fire Mutual guarantee fund	19,014,160	12,849,345
Equities	7,251,210	7,838,529
Mutual funds	13,654,300	14,965,618
	41,498,188	40,071,428



# 4. Investment Information (Continued)

The following table provides cost and fair value information of investments by type of security and issuer. The maximum exposure to credit risk would be the fair value as shown below.

	2022		20	2021	
	Cost \$	Fair Value \$	Cost \$	Fair Value \$	
Guaranteed Investment Certificates	18,952,004	18,952,004	12,787,189	12,787,189	
Bonds issued by					
Federal			732,142	735,572	
Provincial	294,907	294,513	1,545,040	1,555,315	
Corporate A or better	1,283,611	1,166,840	2,140,754	2,126,502	
	1,578,518	1,461,353	4,417,936	4,417,389	
Equity investments					
Canadian	3,671,688	4,694,845	3,554,645	5,264,303	
United States	1,845,390	2,243,823	1,598,833	2,275,698	
	5,517,078	6,938,668	5,153,478	7,540,001	
Industrial Alliance investments					
Canadian fixed income	7,666,914	6,200,343	7,521,797	7,028,521	
Canadian and United States equities	6,564,657	7,453,957	6,267,048	7,937,097	
	14,231,571	13,654,300	13,788,845	14,965,618	
Other investments					
Fire Mutual guarantee fund	62,156	62,156	62,156	62,156	
Other	250,000	312,542	250,000	298,528	
	312,156	374,698	312,156	360,684	
	40,591,327	41,381,023	36,459,604	40,070,881	

The Company has determined that there are no material twelve-month expected credit losses on investments measured at amortized cost, therefore no loss allowance has been recorded.



# 4. Investment Information (Continued)

Maturity profile of bonds, debentures and guaranteed investment certificates held is as follows:

	Within 1 year	2 to 5 years	6 to 10 years	Over 10 years	Cost
December 31, 2022	2,214,909	18,377,769	NIL	NIL	20,592,678
Percent of Total	11 %	89 %	0 %	0 %	
December 31, 2021	4,390,651	12,876,630	NIL	NIL	17,267,281
Percent of Total	25 %	75 %	0 %	0 %	

The effective investment yield for the year is -2.69% (8.30% for 2021).

The following table provides an analysis of the investments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

On December 31, 2022 the company held only Level 1 and 2 investments.

December 31, 2022	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
Equities	6,938,668			6,938,668
Mutual funds	13,654,300			13,654,300
Other investments		374,698		374,698
Total investments measured				
at fair value	20,592,968	374,698	NIL	20,967,666
December 21, 2021	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
December 31, 2021	+	Φ	Ф	ۍ 7,540,001
Equities Mutual funds	7,540,001 14,965,618			14,965,618
Other investments	14,905,018	360,684		360,684
Total investments measured				
at fair value	22,505,619	360,684	NIL	22,866,303

There were no transfers between Level 1 and Level 2 for the years ended December 31, 2022 and 2021.



# 5. Property, Plant and Equipment and Intangible Assets

Property, plant and equipment is initially recorded at cost and subsequently measured at cost less accumulated depreciation and accumulated impairment losses, with the exception of land which is not depreciated. Depreciation is recognized in net income and is provided over the estimated useful lives of the assets using the straight-line method (years) or declining-balance method (percentage).

Intangible assets consist of computer software which are not integral to the computer hardware owned by the company. Software is initially recorded at cost and subsequently measured at cost less accumulated amortization and accumulated impairment losses. The amortization expense is included within the other operating and administrative expenses in the statement of comprehensive income and is provided over the estimated useful life of the asset.

	Depreciation rate	2022 Cost \$	Accumulated Depreciation \$	Net Book Value \$
Land Buildings Sign Computer hardware Furniture and fixtures Vehicles Computer software	5% 20% 3 years 20% 40-50% 5 years	110,000 4,181,277 53,020 473,104 545,275 71,282 1,646,138	1,604,639 48,466 373,760 445,777 49,387 1,396,145	110,000 2,576,638 4,554 99,344 99,498 21,895 249,993
		7,080,096	3,918,174	3,161,922
	Depreciation rate	2021 Cost	Accumulated Depreciation	Net Book Value
Land Buildings Sign Computer hardware Furniture and fixtures Vehicles Computer software	5% 20% 3 years 20% 40-50% 5 years	$110,000 \\ 4,181,277 \\ 53,020 \\ 434,261 \\ 516,375 \\ 71,282 \\ 1,611,111$	1,469,027 47,327 282,557 420,903 34,791 1,272,690	$110,000 \\ 2,712,250 \\ 5,693 \\ 151,704 \\ 95,472 \\ 36,491 \\ 338,421$
		6,977,326	3,527,295	3,450,031

The unamortized cost of capital assets available to reduce net income for income tax purposes amounts to approximately \$2,522,000 (\$2,724,000 in 2021).



. Insurance Contracts	2022 \$	2021 \$
Due From Reinsurer		
Balance, beginning of year	156,321	108,405
Submitted to reinsurer	1,425,518	2,292,634
Received from reinsurer	( 1,576,022)	( 2,244,718)
Balance, end of year	5,817	156,321

All of the above amounts are expected to be settled within one year. At year-end, the company reviewed the amounts owing from its reinsurer and determined that no loss allowance is necessary.

# **Reinsurer's Share of Provision For Unpaid Claims**

Balance, beginning of year New claims reserve Change in prior years reserve Submitted to reinsurer	(	5,265,138 2,318,598 2,787,592) 1,425,518	(	7,261,868 903,342 5,192,706) 2,292,634
Balance, end of year		6,221,662		5,265,138
Expected settlement Within one year More than one year		2,011,253 4,210,409		596,158 4,668,980
		6,221,662		5,265,138
Deferred Policy Acquisition Expenses				
Balance, beginning of year Acquisition costs incurred Expense recognized as a result of liability adequacy tests Expensed during the year	(	3,770,205 8,363,136 NIL 7,755,280)	(	3,290,725 7,273,798 NIL 6,794,318)
Balance, end of year		4,378,061		3,770,205

Deferred policy acquisition expenses will be recognized as an expense within one year.



	EXPLANATORY FINA YEAR ENDED DECH	
6. Insurance Contracts (Continued)	2022 \$	2021 \$
Unearned Premiums (UEP) Balance, beginning of year	20,615,734	18,118,571
Premiums written Premiums earned during year	45,784,327 ( 42,707,669)	40,208,306 ( 37,711,143)
Changes in UEP recognized in income	3,076,658	2,497,163
Balance, end of year	23,692,392	20,615,734

# **Insurance Contract Provisions and Related Reinsurance Assets**

The following is a summary of the insurance contract provisions and related reinsurance assets:

December 31, 2022	Gross \$	Re-insurance \$	Net \$
Outstanding claims provision			
Long settlement term	7,732,903	2,393,409	5,339,494
Short settlement term	9,668,649	2,002,253	7,666,396
Facility Association and other residual pools	525,240	, ,	525,240
	17,926,792	4,395,662	13,531,130
Provisions for claims incurred but not reported	7,396,000	1,826,000	5,570,000
Balance, end of year	25,322,792	6,221,662	19,101,130
December 31, 2021			
Outstanding claims provision			
Long settlement term	8,359,178	2,266,840	6,092,338
Short settlement term	5,785,732	596,157	5,189,575
Facility Association and other residual pools	507,121		507,121
	14,652,031	2,862,997	11,789,034
Provisions for claims incurred but not reported	7,724,141	2,402,141	5,322,000
Balance, end of year	22,376,172	5,265,138	17,111,034

# **Comments and Assumptions For Specific Claims Categories**

The ultimate cost of long settlement general liability claims are difficult to predict for several reasons. Claims may not be reported until many years after a policy expires. Changes in the legal environment have created further complications. Court decisions and federal and provincial legislation may dramatically increase the liability between the time a policy is written and associated claims are ultimately resolved. For example, liability for exposure to toxic substances and environmental impairment, which did not appear likely or even exist when the policies were written, has been imposed by legislators and judicial interpretation. Tort liability has been expanded by some jurisdictions to cover defective workmanship. Provisions for such difficult-to-estimate liabilities are established by examining the facts of tendered claims and adjusted in the aggregate for ultimate loss expectations based upon historical experience patterns and current socioeconomic trends.



#### 6. Insurance Contracts (Continued)

#### **Comments and Assumptions For Specific Claims Categories (Continued)**

The Company must participate in industry automobile residual pools of business, and recognize a share of this business based on its automobile market share. The Company records its share of the liabilities provided by the actuaries of the pools.

#### **Claims and Adjustment Expenses**

Changes in claim liabilities recorded in the statement of financial position for the years ended December 31, 2022 and 2021 and their impact on claims and adjustment expenses for the two years are as follows:

	2022 \$	2021 \$
Unpaid claim liabilities, beginning of year, net of reinsurance	17,111,034	16,014,301
Change in estimated losses and expenses, for losses occurring in prior years	945,534	( 248,929)
Provision for losses and expenses on claims occurring in the current year	17,914,431	15,101,337
Payment on claims: Current year Prior years	(10,622,011) (6,247,858)	( 8,366,488) ( 5,389,187)
Unpaid claim liabilities, end of year, net of reinsurance Reinsurer's share and subrogation recoverable	19,101,130 6,221,662	17,111,034 5,265,138
Unpaid gross claims, end of year	25,322,792	22,376,172

The change in estimate of losses occurring in prior years is due to changes arising from new information received.

#### **Claim Development**

The estimation of claim development involves assessing the future behaviour of claims, taking into consideration the consistency of the Company's claim handling procedures, the amount of information available, the characteristics of the line of business from which the claim arises and historical delays in reporting claims. In general, the longer the term required for the settlement of a group of claims the more variable the estimates. Short settlement term claims are those which are expected to be substantially paid within a year of being reported.

The tables that follow present the development of claims payments and the estimated ultimate cost of claims for the claim years 2013 to 2022. The upper half of the tables show the cumulative amounts paid or estimated to be paid during successive years related to each claim year. The original estimates will be increased or decreased, as more information becomes known about the original claims and overall claim frequency and severity.



#### 6. Insurance Contracts (Continued) **Gross Claims** 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 Total \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ Gross estimate of cumulative claims cost At the end year of claim 13,744,615 21,747,867 15,701,144 15,953,391 17,069,682 22,869,218 17,286,713 10,160,202 16,162,553 22,700,077 12,856,032 One year later 20,797,274 14,917,550 13,238,642 17,167,493 22,590,445 20,488,350 10,099,108 16,597,937 Two years later 24,449,768 12,809,359 21.030.698 11,368,062 14,740,166 17,154,999 21,093,009 10,130,768 Three years later 11,978,422 20,081,614 9,692,225 14,736,773 17,096,327 23,286,754 22,149,469 Four years later 10,837,789 21,374,927 9,748,597 14,652,271 17,523,909 22,851,189 21,421,836 Five years later 10.535.580 9.595.369 13,134,638 16,705,768 Six years later 10,540,580 21,380,380 9,554,160 13,330,007 Seven years later 10,530,907 21,530,403 9,537,401 Eight years later 10.545.907 21,803,116 Nine years later 10,498,522 Current estimate of 13,330,007 cumulative claims cost 10,498,522 21,803,116 9,537,401 16,705,768 22,851,189 22,149,469 10,130,768 16,597,937 22,700,077 166,304,254 18,046,495 Cumulative payments 10,498,522 21,229,767 9,524,982 12,592,102 16,381,091 19,977,100 8,050,636 13,437,345 11,285,578 141,023,618 Outstanding claims 573,349 12,419 737,905 324,677 2,874,089 4,102,974 2,080,132 3,160,592 11,414,499 25,280,636 Outstanding claims 2012 and prior 42,156

Total gross outstanding claims and claims handling expenses

25,322,792



Net Claims	2013 \$	2014 \$	2015 \$	2016 \$	2017 \$	2018 \$	2019 \$	2020 \$	2021 \$	2022 \$	Total \$
Net estimate of cumulative claims cost At the end year of claim	10,107,411	13,508,628	11,495,793	12,117,479	14,316,448	17,905,612	13,959,350	9,602,518	15,185,007	17,140,734	
One year later	9,245,621	13,773,983	11,323,685	11,579,756	14,561,431	17,518,250	16,447,879	9,484,180	15,604,696		
Two years later	9,276,502	14,031,847	10,205,497	12,782,602	14,550,594	18,508,497	17,005,201	9,631,069			
Three years later	8,774,155	13,930,443	9,350,670	12,712,244	14,598,755	18,245,495	17,505,583				
Four years later	8,471,562	14,294,858	9,267,780	13,067,775	14,935,091	18,083,134					
Five years later	8,436,472	14,371,671	9,114,553	12,046,104	14,009,372						
Six years later	8,220,500	14,327,863	9,073,344	12,089,898							
Seven years later	8,210,827	14,325,522	9,056,585								
Eight years later	8,225,828	14,322,681									
Nine years later	8,178,443										
current estimate of											
cumulative claims cost	8,178,443	14,322,681	9,056,585	12,089,898	14,009,372	18,083,134	17,505,583	9,631,069	15,604,696	17,140,734	135,622
umulative payments	8,178,443	14,208,044	9,044,167	11,503,470	13,687,619	15,586,059	14,416,377	8,035,487	12,917,391	8,986,172	116,563
utstanding claims		114,637	12,418	586,428	321,753	2,497,075	3,089,206	1,595,582	2,687,305	8,154,562	19,058
outstanding claims 2012											42

20.



# 7. Income Taxes

Reasons for the difference between current tax expense for the year and the expected income taxes based on the statutory tax rate of 26.5% (26.5% in 2021) are as follows:

	2022 \$		2021 \$
Income before income taxes	1,051,269		6,319,560
Expected taxes based on the statutory rate of 26.5%			
(26.5% in 2021)	278,586		1,674,707
Claims reserves timing differences	26,307		13,949
Other non deductible expenses	575		224
Difference between depreciation and capital cost allowance	22,785	(	73,318)
Other non taxable income	( 130,566)	Ò	124,873)
Total income tax expense	197,687		1,490,689

# 8. Gross Claims and Adjustment Expense

Included in claims expenses were wage costs of \$422,307 (\$397,992 in 2021).

# 9. Other Operating and Administrative Expenses

Salaries and employee benefits	2,631,900	2,255,650
Directors' remuneration	88,754	83,000
Professional fees	53,530	57,709
Occupancy	214,012	205,536
Information technology	839,678	838,075
Inspections and investigations	347,039	347,917
Membership fees	70,336	69,428
Office overhead	172,437	152,127
Regulatory assessments	187,194	175,316
Advertising and promotion	215,742	222,273
Travel and education	116,911	52,607
Premium tax	141,394	121,210
Other	45,863	39,016
	5,124,790	4,619,864

Depreciation and amortization expense of \$390,879 (\$380,789 in 2021) is included in the above amounts.



#### Fair value through 2022 profit and Amortized Total loss cost Other \$ \$ \$ \$ Interest income 530,048 530,048 Dividend and other income 565,278 565,278 110,505) Investment expense 110,505) ( ( Net realized gains 600,139 600,139 Unrealized losses 2,725,854) 2,725,854) 1,670,942) 530,048 NIL 1,140,894) ( Fair value through profit and Amortized 2021 loss Other Total cost \$ \$ \$ \$ Interest income 375,548 375,548 Dividend and other income 471,219 471,219 Investment expense 94,558) ( 94,558) ( Net realized gains 383,991 383,991 Unrealized gains 2,190,370 2,190,370 2,951,022 375,548 NIL 3,326,570

# 10. Investment Income (Loss)

## 11. Related Party Transactions

The Company entered into the following transactions with key management personnel, which are defined by IAS 24, Related Party Disclosures, as those persons having authority and responsibility for planning, directing and controlling the activities of the Company, including directors, management and their family members as defined by IAS 24:

	2022 \$	2021 \$
Compensation		
Salaries, benefits and director's fees	547,228	525,557
Total pension and other post-employment benefits	20,321	40,668
	567,549	566,225
Premiums	193,137	177,776
Claims paid	11,027	9,503



# 12. Capital Management

The Company's objectives with respect to capital management are to maintain a capital base that is structured to exceed regulatory requirements and to best utilize capital allocations.

The regulators measure the financial strength of property and casualty insurers using a minimum capital test (MCT). The regulators generally expect property and casualty companies to comply with capital adequacy requirements. This test compares a Company's capital against the risk profile of the organization. The risk-based capital adequacy framework assesses the risk of assets, policy liabilities and other exposures by applying various factors. The regulator indicates that the Company should produce a minimum MCT of 150%. During the year, the Company has consistently exceeded this minimum. The regulator has the authority to request more extensive reporting and can place restrictions on the Company's operations if the Company falls below this requirement and if deemed necessary. The MCT for the company was 382% at December 31, 2022 (388% at December 31, 2021).

For the purpose of capital management, the Company has defined capital as policyholders' equity.

#### 13. Financial Instrument and Insurance Risk Management

#### Insurance risk management

The principal risk the Company faces under insurance contracts is that the actual claims and benefit payments, or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of long-term claims. Therefore, the objective of the Company is to ensure that sufficient reserves are available to cover these liabilities.

The above risk exposure is mitigated by diversification across a large portfolio of insurance. The variability of risks is also improved by careful selection and implementation of underwriting strategy guidelines, as well as the use of reinsurance arrangements.

The Company purchases reinsurance as part of its risk mitigation program. Retention limits for the excess-of-loss reinsurance vary by product line.

Amounts recoverable from the reinsurer are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contracts. Although the Company has reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to ceded insurance, to the extent that any reinsurer is unable to meet its obligations assumed under such reinsurance agreements.

The Company writes insurance primarily over a twelve month duration. The most significant risks arise through high severity, low frequency events such as natural disasters or catastrophes. A concentration of risk may arise from insurance contracts issued in a specific geographic location since all insurance contracts are written in Ontario.

The Company manages this risk via its underwriting and reinsurance strategy within an overall risk management framework. Exposures are limited by having documented underwriting limits and criteria. Pricing of property and liability policies are based on assumptions in regard to trends and past experience, in an attempt to correctly match policy revenue with exposed risk. Automobile premiums are subject to approval by the Financial Services Regulatory Authority of Ontario and therefore may result in a delay in adjusting the pricing to exposed risk; in this case the Company has policies regarding renewal and new business accepted. Reinsurance is purchased to mitigate the effect of the potential loss to the Company.



#### 13. Financial Instrument and Insurance Risk Management (Continued)

The Company follows a policy of underwriting and reinsuring contracts of insurance which, in the main, limit the liability of the Company to an amount on any one claim of \$800,000 in the event of a property claim, an amount of \$800,000 in the event of an automobile claim, and an amount of \$800,000 in the event of a liability claim. The Company also obtained reinsurance which limits the Company's liability to \$1,525,000 in the event of a series of claims arising out of a single occurrence. In addition, the Company has obtained stop loss reinsurance which limits the liability of all claims in a specific year to 80% of net earned premiums.

The Company is exposed to a pricing risk to the extent that unearned premiums are insufficient to meet the related future policy costs. Evaluation is performed regularly to estimate future claims costs, related expenses and expected profit in relation to unearned premiums.

The risks associated with insurance contracts are complex and subject to a number of variables which complicate quantitative sensitivity analysis. The Company uses various techniques based on past claims development experience to quantify these sensitivities. This includes indicators such as average claim cost, amount of claims occurrence, expected loss ratios and claims development as described in note 6.

The table below sets out the concentration of unpaid claims and adjustment expenses by class of insurance:

	D	ecember 31, 20	22	December 31, 2021			
	Gross	Reinsurance	Net	Gross	Reinsurance	Net	
	Claims	Claims Of Claims		Claims	Of Claims	Claims	
	\$	\$	\$	\$	\$	\$	
Property	9,079,065	3,596,779	5,482,286	5,292,833	628,856	4,663,977	
Liability	5,428,829	1,372,582	4,056,247	4,641,050	985,104	3,655,946	
Automobile	10,814,898	1,252,301	9,562,597	12,442,289	3,651,178	8,791,111	
	25,322,792	6,221,662	19,101,130	22,376,172	5,265,138	17,111,034	

Results of sensitivity testing based on expected loss ratios are as follows, shown gross and net of reinsurance as impact on pre-tax income:

		Property claims		Auto clai	ms	Liability claims	
		2022	2021	2022	2021	2022	2021
		\$	\$	\$	\$	\$	\$
5% increase in							
loss ratios							
Gross	(	1,545,980) (	1,308,579) (	553,544) (	518,578) (	<b>189,692)</b> (	169,830)
Net	(	1,363,294) (	1,140,427) (	470,718) (	428,671) (	156,696) (	139,937)
5% decrease in							
loss ratios		1 545 000	1 208 570	553 511	510 570	190 (0)	160.920
Gross		1,545,980	1,308,579	553,544	518,578	189,692	169,830
Net		1,363,294	1,140,427	470,718	428,671	156,696	139,937

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.



#### 13. Financial Instrument and Insurance Risk Management (Continued)

#### Credit risk

Credit risk is the risk of financial loss to the Company if a debtor fails to make payments of interest and principal when due. The Company is exposed to this risk relating to its debt holdings in its investment portfolio and the reliance on reinsurers to make payment when certain loss conditions are met.

The Company's investment policy puts limits on the bond portfolio including portfolio composition limits, issuer type limits, bond quality limits, aggregate issuer limits and corporate sector limits. The bond portfolio remains very high quality with 100% of the bonds rated A or better. All fixed income portfolios are measured for performance on a quarterly basis and monitored by management on a monthly basis.

Reinsurance is placed with Farm Mutual Re, a Canadian registered reinsurer. Management monitors the creditworthiness of Farm Mutual Re by reviewing their annual financial statements and through ongoing communications. Reinsurance treaties are reviewed annually by management prior to renewal of the reinsurance contract.

Amounts receivable are short-term in nature and are not subject to material credit risk.

The maximum exposure to credit risk and concentration of this risk is outlined in note 4.

There have been no significant changes from the previous period in the exposure to risk or policies, procedures and methods used to measure the risk.

# Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate as a result of market factors. Market factors include three types of risk: currency risk, interest rate risk and equity risk.

The Company's investment policy operates within the guidelines of the Ontario Insurance Act. An investment policy is in place and its application is monitored by management and the Board of Directors. Diversification techniques are utilized to minimize risk. The policy limits the investment in any one corporate issuer to a maximum of 5% of the company's total assets.

a) Currency risk

Currency risk relates to the company operating in different currencies and converting non-Canadian earnings at different points in time at different foreign exchange levels when adverse changes in foreign currency exchange rates occur.

The Company's foreign exchange risk is related to its stock holdings. The Company limits its holdings in foreign equity to 30% of the equity portfolio in accordance with its investment policy. A 1% change in the value of the United States dollar would affect the fair value of these equities by approximately \$22,400, which would be reflected in the statement of comprehensive income.

There have been no significant changes from the previous period in the exposure to risk or policies, procedures and methods used to measure the risk.

b) Interest rate risk

Interest rate risk is the potential for financial loss caused by fluctuations in fair value or future cash flows of financial instruments because of changes in market interest rates.



#### 13. Financial Instrument and Insurance Risk Management (Continued)

#### Market risk (continued)

b) Interest rate risk (continued)

The Company is exposed to this risk through its interest bearing investments, which include treasury bills, guaranteed investment certificates and bonds.

Historical data and current information is used to profile the ultimate claims settlement pattern by class of insurance, which is then used in a broad sense to develop an investment policy and strategy. However, because a significant portion of the Company's assets relate to its capital rather than liabilities, the value of its interest rate based assets exceeds its interest rate based liabilities. As a result, generally, the Company's investment income will move with interest rates over the medium to long-term with short-term interest rate fluctuations creating unrealized gains or losses in net income. There are no occurrences where interest would be charged on liabilities; therefore, little protection is needed to ensure the fair market value of assets will be offset by a similar change in liabilities due to an interest rate change.

The objective, policies and procedures for managing interest rate risk is to diversify the bond and guaranteed investment portfolio in such a way that this portfolio is laddered over a period of five years. This protects the Company from fluctuations in interest rates.

Had prevailing interest rates of the bond funds increased or decreased by 1.0%, assuming a parallel shift in the yield curve and all other variables held constant, the market value of the fixed income holdings would have decreased or increased by approximately 7.9%. The fixed income holdings' sensitivity to interest rate fluctuations was estimated using the weighted average duration of the fixed income holdings. In practice, actual results may differ from this sensitivity analysis and the difference could be material.

There have been no significant changes from the previous period in the exposure to risk, nor any significant changes to policies, procedures and methods used to measure the risk.

c) Equity risk

Equity risk is the uncertainty associated with the valuation of assets arising from changes in equity markets. The Company is exposed to this risk through its equity holdings within its investment portfolio.

The company's portfolio includes Canadian stocks with fair values that move with the Toronto Stock Exchange Composite Index and U.S. stocks, with fair values that move with the S&P 500 Index. A 10% movement in the Canadian stock markets, with all other variables held constant, would have an estimated effect on the fair values of the company's Canadian common stocks of approximately \$1,214,900. A 10% movement in the U.S. stock markets, with all other variables held constant, would have an estimated effect on the fair values of the company's U.S. stocks of approximately \$224,400. These changes would be recognized in the statement of comprehensive income.

There have been no significant changes from the previous period in the exposure to risk, nor any changes to the investment policies, procedures and processes for managing equity risk.



# 13. Financial Instrument and Insurance Risk Management (Continued)

# **Liquidity Risk**

Liquidity risk is the risk that the Company will not be able to meet all cash outflow obligations as they come due. The Company mitigates this risk by monitoring cash activities and expected outflows. The Company's current liabilities arise as claims are made. The Company does not have material liabilities that can be called unexpectedly at the demand of a lender or client, nor does it have material commitments for capital expenditures and there is no need for such expenditures in the normal course of business. Claim payments are funded by current operating cash flow including investment income.

There have been no significant changes from the previous period in the exposure to risk, nor significant changes in policies, procedures and methods used to measure the risk.

# 14. Retirement Benefits

The Company makes contributions on behalf of its employees to "the Retirement Annuity Plan for Employees of the Ontario Mutual Insurance Association and Member Companies", which is a multi-employer plan. Eligible employees participate in the defined benefit plan. The defined benefit plan specifies the amount of the retirement benefit to be received by the employee based on the number of years the employee has contributed and his/her final average earnings.

The Company matches the employee contributions and funds the excess defined benefit based on the Company's percentage of pensionable earnings as calculated by the Pension Plan actuaries. The Pension Plan agreement states that the Company is responsible for its share of any deficit as a result of any actuarial valuation or cost certificate. In the event of a wind-up, voluntary withdrawal or bankruptcy, either by the Company or the group as a whole, the Company is responsible for its portion of all expenses and deficit related to such.

During 2022, the amount contributed to the plan for current service was \$297,356 (\$258,324 in 2021). In addition, in fiscal 2021, the company was required to contribute \$64,857 for past service. These amounts have been recognized in comprehensive income. The Company had a 2.50% share of the total contributions to the Plan in 2022. The expected normal contribution to the Plan for 2023 is approximately \$412,000.

An actuarial valuation of the Pension Plan as of December 31, 2021 determined that the Plan was in a goingconcern surplus position on that date. The next actuarial valuation to be filed under the Pension Benefit Act will be as of December 31, 2024.

Due to the complexity of the valuation and its long-term nature, the funding valuation is highly sensitive to changes in the assumptions, which are reviewed at each reporting date.

#### 15. Comparative Figures

Certain investment categories in note 4 have been reclassified in order to present them in a form comparable to those of the current year.